
HOME BUYERS' QUESTIONNAIRE

Please complete the following questionnaire and return it to us as soon as possible. Exchanging this information prior to seeing properties helps us find exactly the right home for you. In addition to relating the physical requirements you want in your desired home, this questionnaire will help clarify what's really important to you, the style and values that affect the choice of the home you purchase.

1) FAMILY INFORMATION:

Name _____ E.mail _____

Address _____ City _____ State ____ Zip _____

Home Phone _____ Home Fax _____ Cell Phone _____

Where are you employed? _____ Phone _____

Address _____ City _____ State ____ Zip _____

Name _____ E.mail _____

Address _____ City _____ State ____ Zip _____

Home Phone _____ Home Fax _____ Cell Phone _____

Where are you employed? _____ Phone _____

Address _____ City _____ State ____ Zip _____

Who should be the primary contact? _____

Preferred method of communication? _____

When is the best time to call? _____ May we call you at work? _____

How many are in your family? _____

Do you have any children, if so what are their names & ages? _____

Why are you moving? _____

Personal interests and hobbies _____

2) LOCATIONS & NEIGHBORHOODS OF INTEREST:

City and State would you like to live in? _____

Are there particular areas in the city that you prefer? _____

Describe the look and feeling of that area. _____

What is the maximum amount of time you are willing to spend driving to and from work? _____

Are schools important to you? _____ If so, do you prefer a particular school area or school district?

3) HOME FEATURES DESIRED:

Range of total square footage _____ Lot Size _____

Bedrooms _____ Baths _____ Garage Spaces _____

Please describe home styles or eras that you like _____

Please describe home styles or eras that you dislike _____

What features do you need to have in the home? _____

What features would you like, but could live without? _____

Do you have pets, if so what kind? _____

Extra parking needs? _____

Storage needs _____

Room preferences, please mark all that apply.

_____ Formal Dining Room _____ Informal Eating Area
_____ Formal Living Room _____ Family Room _____ Rec Room
_____ Unfinished Basement _____ Finished Basement _____ No Basement
_____ Guest Room _____ Office _____ Exercise Room _____ Hobby Room
(in addition to number of bedrooms listed above)

4) HOME SETTING - Please tell us the importance of the following characteristics:

Lot size _____ Privacy _____

Trees _____ Yard _____

Garden _____ View _____

Light _____ Open feel _____

Other considerations _____

5) CURRENT HOME:

Address of your most recent home. _____

City _____ County _____ State ____ Zip _____

What do you like the best about it? _____

The least? _____

What do you hope to accomplish by moving? _____

Do you _____ own _____ rent your current home?

Would you prefer selling your home prior to buying? _____ Yes _____ No

Is your home listed for sale? _____ Yes _____ No

Do you need to know the market value of your current home? _____ Yes _____ No

How did you find your last home?

6) FINANCIAL MATTERS:

What price range do you have in mind? _____

What is the maximum you would spend? _____

How much cash do you want to use for the purchase? _____

Have you been pre-approved? _____ What is the name of the lender? _____

How much has a lender told you that you're qualified to borrow? _____

Do you have a budget for monthly payments? _____

Do you need to sell your home before you buy another? _____

7) TIME FRAME:

When do you need or want to move into your new home? _____

Why? _____

How long have you been looking? _____

Have you seen any homes that you really liked? _____ If yes, what kept you from buying?

8) GENERAL:

What times are generally best for you to visit prospective homes? _____

What are your favorite Web Sites to view property? _____

Will anyone else help you make the decision about buying? _____

What do you want in a realtor? _____

What do you feel will be the key factor in your purchasing decision (price, terms, location, features.)

What Realtor services have you found particularly valuable in the past? _____

Are there any other requirements, large or small, you have of us? _____

Please contact us with any questions.